

Hi, my name is Rory I'm calling from EZ Out Real Estate. The reason, I am calling is because we understand you are the personal representative of the Estate of (Estate name) and we are possibly interested in buying the property at (property address). Are you interested in selling?

Seller: (It's under contract or listed with a realtor)

You: Ok, is it listed with a realtor?

Seller: Yes

You: Ok, just to let you know, we are cash buyers. If the property doesn't sell soon let me give you my information. We would love to make a cash offer on the property. Do you have a pen ready? Our number is 610-624-1808.

(If they say No): OK not a problem. Is it something that you're going to sell at some point?

(If they say No): Ok thank you for your time. Have a good day.

Can you tell me a little bit about the property like how many bedrooms and bathrooms it has?

How much are you looking to sell it for?

Other than yourself, who would be involved with this decision? Are there any other executors or heirs?

Is there any debt on the property? Mortgages, taxes?

When is a good time to see the property? Are you available tomorrow?

Also just so you know -

we buy houses cash "as is" so you don't have to make any repairs to it.

We'll also deal with the clean out so if you want to leave things behind that don't want to take with you then that's ok.

We will also pay for your closing costs and there's no realtor fees with us.

And We can usually close in 30-60 days. How does that all sound?

Great, so if we can make an all cash offer and close quickly what's the least you'd be willing to take?

Great, thank you, then I will forward all your information to my boss Mr Zaremba and we will meet you there at this time. If anything changes please keep my number. Let know know when you have a pen...610-624-1808. Ok great we will see you tomorrow at (time). Do you have any questions? Ok Thanks and have a great day!